

## 6-MBA - Provisional Answer Key

1. What was the theme of World Environment Day 2024?  
(A) Beat Plastic Pollution (B) Climate Action  
(C) Biodiversity Conservation (D) **Generation Restoration**
2. Which Indian state is the largest producer of coffee?  
(A) Kerala (B) Tamil Nadu  
(C) **Karnataka** (D) Andhra Pradesh
3. Who is known as the 'Iron Man of India'?  
(A) Jawaharlal Nehru (B) Subhas Chandra Bose  
(C) **Sardar Vallabhbhai Patel** (D) Bhagat Singh
4. Which organ in the human body is responsible for filtering blood?  
(A) Liver (B) **Kidney**  
(C) Heart (D) Lungs
5. What is the full form of SEBI?  
(A) Securities and Equities Board of India (B) Stock and Exchange Bureau of India  
(C) **Securities and Exchange Board of India** (D) Strategic Equity Board of India
6. Which vitamin is produced when the skin is exposed to sunlight?  
(A) Vitamin A (B) Vitamin B  
(C) Vitamin C (D) **Vitamin D**
7. Who is the author of the book "The India Way"?  
(A) Shashi Tharoor (B) Jawaharlal Nehru  
(C) Mahatma Gandhi (D) **S Jaishankar**
8. When is World Environment Day celebrated?  
(A) **June 5** (B) April 22  
(C) March 22 (D) May 31
9. The Non-Cooperation Movement was launched in which year?  
(A) 1925 (B) **1920**  
(C) 1922 (D) 1930
10. Who won the Nobel Peace Prize in 2014 along with Malala Yousafzai?  
(A) **Kailash Satyarthi** (B) Barack Obama  
(C) Abiy Ahmed (D) Denis Mukwege
11. The Battle of Plassey was fought in which year?  
(A) 1764 (B) 1857  
(C) 1775 (D) **1757**
12. What is the SI unit of electric current?  
(A) Volt (B) Ohm  
(C) **Ampere** (D) Watt
13. What is the next number in this series - 2, 3, 5, 7, 11, 13, 17, ...  
(A) 18 (B) **19**  
(C) 21 (D) 23
14. Fill in the Blanks: A, C, E, G, ..., K  
(A) **I** (B) H  
(C) J (D) M

15. If 'PAT' is coded as 'QRBCUV', then how will you code 'GRACE'?
- (A) HISTBCDEFG (B) HISTBCDEGF  
(C) HISBTCDEFG (D) HISTBCEDFG
16. X and Y are brothers. C and D are sisters. X's son is D's brother. How is Y related to C?
- (A) Uncle (B) Grandfather  
(C) Father (D) None of the above
17. Prakash walked 30 m towards west, took a left turn, and walked 20 m. He again took a left turn and walked 30 m. Then, he took right turn and stopped. He is now facing
- (A) East (B) North  
(C) South (D) West
18. Giant : Dwarf : : Genius : ?
- (A) Wicked (B) Gentle  
(C) Idiot (D) Cunning
19. Complete the series - 2, 6, 18, 54, ..., 486, 1,458
- (A) 152 (B) 182  
(C) 108 (D) 162
20. Bird : Chirp : : Horse : ?
- (A) Bray (B) Neigh  
(C) Race (D) Stable
21. Taxonomy : Classification : : Pedology : ?
- (A) Nature (B) Mountain  
(C) Soil (D) Farming
22. A deductive argument is valid if
- (A) Premises are false and conclusion is true. (B) Premises are false and conclusion is also false  
(C) Premises are true and conclusion is false (D) Premises are true and conclusion is true
23. 'A' is the father of 'C', and 'D' is the son of 'B'. 'E' is the brother of 'A'. If 'C' is the sister of 'D', then how is 'B' related to 'E'?
- (A) Daughter (B) Husband  
(C) Sister-in-law (D) Brother-in-law
24. Assertion (A): Most of the prominent places in ancient civilizations grew near rivers.  
Reason (R): Rivers provide water for irrigation and also work as means of transportation.
- (A) A is true but R is false.  
(B) A is false but R is true.  
(C) Both A and R are true and R is not the correct explanation of A  
(D) Both A and R are true and R is the correct explanation of A
25. A 280 m train is moving at a speed of 80 kmph. How much time will it take to pass a bridge that is 120 m long?
- (A) 16 Seconds (B) 18 Seconds  
(C) 20 Seconds (D) 30 Seconds
26. In an examination, 52% of the candidates failed in English, 42% in Mathematics and 17% in both. The number of those who passed in both the subjects is
- (A) 83% (B) 23%  
(C) 64% (D) 55.50%

27. How many numbers are there between 1 and 100 that are not divisible by 3 and 5?  
 (A) 47 (B) 43  
**(C) 53** (D) 58
28. What percentage of 180.50 is 36.1?  
**(A) 20** (B) 25  
 (C) 20.5 (D) 22.5
29. In an exam, a student scored 50% of the maximum marks and yet failed by 15 marks. If he had scored 10% more than what he scored, then he would have just managed to get the pass percentage. What are the maximum marks of the paper?  
 (A) 200 (B) 350  
 (C) 280 **(D) 300**
30. The average age of a husband and wife was 22 years when they were married five years back. What is the present average age of the family if they have a three year-old child?  
**(A) 19 years** (B) 25 years  
 (C) 27 years (D) 28.5 years
31. Neeru's expenditure and savings are in the ratio 3 : 2. Her income increases by 10%. Her expenditure increases by 12%. By what percentage does her savings increase?  
 (A) 5% (B) 6%  
**(C) 7%** (D) 8%
32. Romit sold his old TV and earned a profit of 10%. If he could have managed to sell it for Rs. 8100 more, then his profit would have been 37%. Find the price at which he bought the TV?  
**(A) Rs. 30000** (B) Rs. 41000  
 (C) Rs. 44500 (D) Rs. 55000
33. A train runs for 2 hours at a speed of 35 kmph. It runs for  $3\frac{1}{2}$  hours at the speed of 60 kmph and then runs for  $2\frac{1}{2}$  hours at the speed of 70 kmph. Find the average speed of the train.  
 (A) 50 kmph (B) 55 kmph  
 (C) 80 kmph **(D) 56.87 kmph**
34. If 40% of the people read newspaper X, 50% read newspaper Y, and 10% read both the papers, then what percentage of the people read neither of the newspaper?  
 (A) 10% (B) 15%  
**(C) 20%** (D) 25%
35. The average of A, B and C is 50. If D is 10, then what is the average of A, B, C and D?  
 (A) 15 **(B) 40**  
 (C) 30 (D) 60
36. Vijay starts walking towards north. After walking some distance, he turns to his right. Then, walking for a while, he turns to his left and walks for one kilometre, and then, he turns to his left again. In which direction is he moving now?  
 (A) North (B) South  
 (C) East **(D) West**
37. What role does ICT play in supply chain management?  
 (A) No role  
**(B) Plays a key role in assuring the linkages between chain participants**  
 (C) Hinders effective control of time, cost and quality  
 (D) Only relevant to manufacturing

38. What is one of the security threats due to the deployment of ICT in universities?  
(A) Reduction of security threats (B) Cyber-attacks, such as denial-of-service attacks  
(C) Enhanced physical security (D) Elimination of security risks
39. In crisis management, what is the role of ICTs?  
(A) To improve all crisis management phases and crisis communication cycles  
(B) To complicate the crisis  
(C) To delay the response  
(D) To ignore stakeholders' needs
40. What is the impact of ICT on cybersecurity?  
(A) Decreases the need for cybersecurity  
(B) Increases the need for cybersecurity due to cybercrime  
(C) Only relevant to technical staff  
(D) No impact
41. Which of the following is NOT a key component of ICT infrastructure?  
(A) Hardware (B) Software  
(C) Data (D) Public Opinion
42. Which of the following is a key consideration when securing IoT devices?  
(A) Using default passwords  
(B) Implementing regular security updates  
(C) Connecting devices directly to the internet without a firewall  
(D) Disabling encryption to improve performance
43. What is the purpose of a firewall in network security?  
(A) To encrypt data  
(B) To monitor network traffic and block malicious activity  
(C) To speed up internet connections  
(D) To provide wireless access to the internet
44. What is the role of information and communication technologies in improving the decision-making process in the area of management information systems in organizations?  
(A) To complicate the decision-making process  
(B) To offer fewer options for decision-makers  
(C) To improve the decision-making process  
(D) To have no impact on the decision-making process
45. What is the main objective of cybersecurity in the context of ICT?  
(A) To slow down data transmission  
(B) To protect computer systems, networks, and data from cyber threats  
(C) To increase hardware costs  
(D) To limit internet access
46. What is the importance of ICT in effective crisis management?  
(A) ICTs cannot improve all crisis management phases  
(B) Proper use of information and communication technologies can improve all crisis management phases and crisis communication cycles according to the needs of stakeholders  
(C) ICTs can make the crisis management complex  
(D) ICTs are not used in effective crisis management

47. What is a key element of promoting security and resilience of critical infrastructure in a networked world?
- (A) Ignoring the widespread use of ICT  
(B) Fully accounting for the widespread use of information and communications technology  
(C) Assuming that existing security measures are sufficient  
(D) Reducing investment in cybersecurity
48. What does ICT include?
- (A) Computers, mobile communication devices and networks  
(B) Computers and malwares  
(C) Mobile communication devices and network intruders  
(D) Cyber criminals
49. One of the most important communication skills is
- (A) Active listening (B) Objective listening  
(C) Passive listening (D) Inactive listening
50. An example of a communication channel is
- (A) Noise (B) Context  
(C) Face-to-face conversation (D) Feedback
51. During the communication process, the message is converted to a symbolic form called
- (A) Decoding (B) Encoding  
(C) Deciphering (D) Expanding
52. Communication will be effective
- (A) If it is delivered slowly and clearly. (B) If it is delivered in a calm situation.  
(C) If it reaches the receiver completely. (D) If it reaches the receiver as intended by the sender.
53. Which of the following is less important in the context of effective communication?
- (A) Total control over language. (B) Good vocabulary.  
(C) Attractive personality of the speaker. (D) Total control on the content to be transacted.
54. Public communication tends to occur within a more
- (A) Complex structure (B) Political structure  
(C) Convenient structure (D) Formal structure
55. The most powerful barrier of communication in the class is
- (A) Noise in the classroom. (B) Confusion on the part of teacher.  
(C) More outside disturbance in the classroom. (D) Lack of teaching aids.
56. A disruption in the communication process is called
- (A) Transgression (B) Feedback  
(C) Noise (D) Interaction
57. Level C of the effectiveness of communication is defined as
- (A) Channel noise (B) Semantic noise  
(C) Psychological noise (D) Source noise

58. All of the following are barriers to effective communication except  
 (A) Absence of noise (B) Distortion of information  
 (C) Information overloads (D) None of the above
59. In communication, a major barrier to reception of messages is  
 (A) Audience attitude (B) Audience knowledge  
 (C) Audience education (D) Audience income
60. The facial expression of students relate to which element of the communication process?  
 (A) Message (B) Receiver  
 (C) Channel (D) Sender
61. The 'going concern concept' is the underlying basis for  
 (A) depreciating fixed asset over their useful lives  
 (B) disclosing the market value of securities  
 (C) consolidating the accounts of the subsidiary companies with those of parent company  
 (D) disclosing the sales and other operating information in the income statement
62. In case of debt becoming bad, the amount should be credited to  
 (A) Debtors's Account (B) Bad debts account  
 (C) Sales Account (D) Cash Account
63. Goods given as samples should be credited to  
 (A) Advertisement Account (B) Sales Account  
 (C) Purchase Account (D) Goods Account
64. If a firm borrows a sum of money, there will be :  
 (A) increase in capital (B) decrease in capital  
 (C) no effect in capital (D) None of the above
65. Salaries and wages appearing in Trial Balance are shown:  
 (A) On the debit side of Trading Account (B) On the debit side of profit and loss account  
 (C) on the liabilities side of balance sheet (D) on the credit side of profit and loss account
66. Dividend declared by a company must be paid in:  
 (A) 20 Days (B) 30 Days  
 (C) 32 Days (D) 42 Days
67. Principles of management were introduced by  
 (A) Frederick Taylor (B) Henri Fayol  
 (C) Peter F. Ducker (D) McGregor
68. Management by objectives' was introduced by:  
 (A) Rensis Likert (B) Peter Drucker  
 (C) Elton Mayo (D) Henri Fayol
69. The concept of bounded rationality is associated with  
 (A) Economic Man (B) Administrative Man  
 (C) Social Man (D) None of the above
70. Organisation Chart shows  
 (A) Structure of relationships (B) Span of Control  
 (C) Leadership styles (D) Cross relationships

71. Making the people realise the need for change is  
 (A) Unfreezing (B) Refreezing  
 (C) Moving (D) None of the above
72. Grid organisation development focuses on which management style?  
 (A) 1,9 (B) 5,5  
 (C) 9,1 (D) 9,9
73. Wide span of management represents  
 (A) Tall Structure (B) Flat Structure  
 (C) Both (D) None of the above
74. Mergers and acquisitions are the forms of  
 (A) Internal Growth (B) External growth  
 (C) Social Growth (D) Personal Growth
75. Strategic Plans are :  
 (A) Long term (B) Short term  
 (C) Medium term (D) None of the above
76. In \_\_\_\_\_ Leadership decision -making is centralised  
 (A) Authoritarian (B) Participative  
 (C) Situational (D) None of the above
77. Which of the following is a barrier in cross-cultural communication?  
 (A) Cultural empathy (B) Stereotyping  
 (C) Adaptability (D) Open-mindedness
78. Which is NOT typically included in a covering letter?  
 (A) Personal information (B) Reason for applying  
 (C) Salary expectation (D) Company's history
79. The purpose of using visual aids in presentations is to:  
 (A) Fill time (B) Distract audience  
 (C) Enhance understanding (D) Replace the speaker
80. The informal communication network in organizations is popularly called the \_\_\_\_\_.  
 (A) Pipeline (B) Grapevine  
 (C) Ladder (D) Chain
81. Along with 4 Ps of Marketing Mix, 4 As also plays a very vital role. The 4 As are Acceptability, Affordability, Accessibility and \_\_\_\_\_.  
 (A) Assessing (B) Adaptability  
 (C) Awareness (D) Attribution
82. The first step in a Marketing Research Process is?  
 (A) Develop the research plan (B) Define the problem and research objectives  
 (C) Collect the information (D) Analyse the information
83. \_\_\_\_\_ is the study of how individuals, groups, and organizations select, buy, use, and dispose of goods, services, ideas, or experiences to satisfy their needs and wants.  
 (A) Consumer Behaviour (B) Consumer Markets  
 (C) Holistic Marketing (D) Consumer Psychology

84. Which of the following factors draw companies into the international arena?  
 (A) The company needs a larger customer base to achieve economies of scale.  
 (B) The company wants to reduce its dependence on any one market.  
 (C) Customers are going abroad and require international service.  
**(D) All of the above**
85. Which stage in the strategy formulation framework focuses on generating feasible alternative strategies  
 (A) input (B) output  
 (C) decision **(D) matching**
86. Which strategy formulation techniques reveals the relative attractiveness of alternative strategies and thus provides an objective basis for selecting specific strategies?  
 (A) SWOT (B) SPACE  
**(C) QSPM** (D) CPM
87. Which section of the SWOT matrix involves matching internal strenghts with external opportunities  
 (A) The WT cell **(B) The SO cell**  
 (C) The ST cell (D) The WO cell
88. An organization that has a low relative market share position and competes in a slow-growth industry is referred to as a  
**(A) Dog** (B) Question mark  
 (C) Star (D) Cash cow
89. Which of the following best explains why HR management is important to all managers?  
 (A) Economic challenges facing the world call for advanced cost-cutting and streamlining  
**(B) Investing in human capital enables managers to achieve positive results for the firm**  
 (C) An enthusiastic labor force is likely to provide financial support to local unions  
 (D) Technological changes and global competition require clear organization charts
90. Which of the following has historically been an integral part of every line manager's duties?  
 (A) establishing dress codes (B) developing annual budgets  
**(C) addressing personnel issues** (D) creating personnel policies
91. Line authority is best defined as a manager's right to \_\_\_\_\_.  
 (A) use flexible decision-making powers  
 (B) advise other managers or employees  
 (C) advocate on behalf of his or her department  
**(D) issue orders to other managers or employees**
92. In most organizations, human resource managers are categorized as \_\_\_\_\_, who assist and advise \_\_\_\_\_ in areas like recruiting, hiring, and compensation.  
**(A) staff managers; line managers** (B) line managers; middle managers  
 (C) line managers; staff managers (D) functional managers; staff managers
93. If the third moment about mean is zero, then the distribution is  
 (A) Positively skewed (B) Negatively Skewed  
**(C) Symmetircal** (D) Mesokurtic
94. The degree of peaked ness or flatness of a unimodel distribution is called  
 (A) Skewness (B) symmetry  
 (C) Dispersion **(D) Kurtosis**



95. The sum of absolute deviations is minimum if these deviations are taken from the  
(A) Mean (B) Mode  
(C) Median (D) Upper quartile
96. The variance is zero only if all observations are the  
(A) Different (B) Square  
(C) Square root (D) same
97. In a set of observations, the unusual lower and higher values are called  
(A) Outliers (B) Skewness  
(C) Kurtosis (D) Empirical Rule
98. The method in which the previously calculated probabilities are revised with new probabilities is classified as  
(A) Bayes theorem (B) Chebyshev's theorem  
(C) Updating theorem (D) Dependency theorem
99. The curve of normal probability density function is \_\_\_\_\_ and mean, median, and mode of normal distribution is \_\_\_\_\_  
(A) Symmetric, not equal (B) Asymmetric, equal  
(C) Symmetric, equal (D) Asymmetric, not equal
100. Which of the following is the disadvantage of simple random sampling?  
(A) All elements of the population have to be available for selection, which many a times is not possible.  
(B) The population consists of a number of heterogeneous subpopulations.  
(C) It involves preparing only a list of clusters instead of a list of individual elements.  
(D) In this procedure, units to be included in the sample are selected at the convenience of the investigator.